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B.B.A. DEGREE (C.B.C.S.S.) EXAMINATION, MAY 2017

Second Semester

Core Course—PRINCIPLES OF MANAGEMENT

(2013 Admission onwards)

Time: Three Hours

Maximum Marks: 80

Part A

Answer all questions.

1 mark each.

- 1. Define objectives.
- 2. What is decision-making?
- 3. What is an organisation structure?
- 4. What is authority?
- 5. What is controlling?
- 6. What is directing?
- 7. What are line organisations?
- 8. What are rational decisions?
- 9. What do you mean by organisational hierarchy?
- 10. What is leadership?

 $(10 \times 1 = 10)$

Part B

Answer any eight questions. 2 marks each.

- 11. How is planning linked with controlling?
- 12. What is concurrent control?
- 13. Why is co-ordination a pervasive function?
- 14. What is motivation?
- 15. What is accountability?
- 16. What are the differences between authority and responsibility?
- 17. When is decentralisation necessary is organisations?

Turn over

- 18. Why is staffing important?
- 19. What is divisional organisational structure?
- 20. What are line and staff positions?
- 21. What are programmed decision?
- 22. What do you understand by forecasting?

 $(8 \times 2 = 16)$

Part C

Answer any six questions. 4 marks each.

- 23. Discuss the need to co-ordinate organisational activities.
- 24. Explain the importance of directing.
- 25. Describe the delegation of process.
- 26. Explain the types of decisions.
- 27. Discuss the limitations of planning.
- 28. Bring out the advantages of decentralisation.
- 29. Write down the benefits of functional organisation.
- 30. Discuss the role of line and staff authority in organisations.
- 31. Explain the steps in control process.

 $(6\times 4=24)$

Part D

Answer any **two** questions. 15 marks each.

- 32. What do you mean by rational decisions? Explain how rational decisions are arrived at.
- 33. Bring out the types of organisation structure.
- 34. Explain the types of plans. Why planning is considered as the preliminary function of management?
- 35. Discuss the advantages and disadvantages of decentralisation of authority.

 $(2 \times 15 = 30)$