

E 7612

(Pages : 2)

Reg. No.....

Name.....

B.B.A. DEGREE (C.B.C.S.S.) EXAMINATION, OCTOBER 2017

Third Semester

Complementary Course—BUSINESS LAWS

(2013 Admission onwards)

Time : Three Hours

Maximum Marks : 80

Part A

Answer all questions.

Each question carries 1 mark.

Define the following :

1. Offer.
2. Legal formalities.
3. Undue influence.
4. Digital Signature.
5. Indemnity.
6. Guarantee.
7. Substituted agent.
8. Principal.
9. Caveat Emptor.
10. Unpaid seller.

(10 × 1 = 10)

Part B

Answer any eight questions.

Each question carries 2 marks.

11. What are the rules for a valid offer ?
12. What are the conditions for acceptance ?
13. What are the various kinds of consideration ?
14. State the features of contracts based on internet.
15. What are the different kinds of discharge by performance ?

Turn over

16. Distinguish contracts of Indemnity and Guarantee.
17. What do you mean by continuing guarantee? How can it be revoked?
18. What are the differences between General Lien and Particular Lien?
19. What are the different ways to create agency?
20. What are the liabilities of an agent?
21. What is meant by Transfer of property?
22. State the rights of buyer as per the provisions of sale of goods act.

(8 × 2 = 16)

Part C

*Answer any six questions.
Each question carries 4 marks.*

23. Explain the rules governing consideration.
24. What are the differences between coercion and undue influence?
25. What constitutes misrepresentation?
26. Define consent. When consent is said to be free.
27. What are the essentials of a contract of Guarantee?
28. What are the various classification of agents?
29. Explain the doctrine of caveat emptor and exceptions to it.
30. Distinguish between conditions and warranty.
31. Explain briefly the law governing the sale of goods by auction.

(6 × 4 = 24)

Part D

*Answer any two questions.
Each question carries 15 marks.*

32. Explain the essentials of a valid contract.
33. What are the different ways to discharge the contract? Explain.
34. Discuss the duties and rights of bailor and bailee.
35. Explain the general rule the 'no one can give a better title than that he himself has'. Discuss the exceptions under this rule.

(2 × 15 =